

Service Leadership Assists NetTeks in Acquisition by INX

Leading management advisory firm is instrumental in facilitating the sale of leading Cisco communication and security solutions provider

Dallas, Texas – February 10, 2009 Service Leadership, Inc., a leading provider of total profit solutions for IT Solution Provider companies, announces the successful completion of merger and acquisition advisory services in support of the acquisition of NetTeks Technology Consultants, Inc. by INX, Inc.

[Service Leadership](#) was selected by NetTeks' board to provide M&A advisory services during the final phase of buyer qualification, as well as throughout the negotiation and finalization of the transaction. NetTeks, based in Boston, MA and founded in 1997, enjoys a strong reputation as a provider of unified communications and security solutions to mid-market clients throughout New England. NetTeks is an award-winning Cisco Silver and Managed Services Certified partner.

The acquisition by INX, Inc., a leading U.S. provider of IP communications and data center solutions for enterprise organizations, significantly increases the company's presence and depth of technical talent in the New England region.

Service Leadership represented NetTeks in the qualification of prospective buyers and led the asset valuation process, positioning NetTeks for a strategic sale. Service Leadership provided purchase offer analysis and facilitation of the selection process, followed by active participation in deal structuring, negotiations and finalization of the purchase agreement.

Ethan Simmons, President and CEO of NetTeks, Inc., stated, "Among our goals was to identify an established, prestigious buyer that would provide our team with the opportunity to expand our capabilities on a national scale. Service Leadership was instrumental in qualifying the prospective buyers, negotiating a win/win outcome, making the final selection and optimizing risk/reward for NetTeks shareholders."

Paul Dippell, CEO of Service Leadership, added, "Our success in advising on more than seventy IT Solutions company transactions on all corporate and financial levels comes from our depth of experience in the IT market and from recognizing value on both the buy and sell sides. For NetTeks, we helped them find the right fit to fulfill their financial and professional goals."

Service Leadership

Service Leadership is dedicated to providing total profit solutions for IT Solution Provider companies. The Company publishes and sells the only vendor-neutral industry business benchmarking reports available to Solution Providers: the Service Leadership Index™ Reports on Profitability, Compensation, Managed Services and Economic Indicators. The Company also provides mergers and acquisitions advisory services, management consulting and peer groups, as well as executive and industry education services. Visit www.service-leadership.com.

INX Inc. (NASDAQ:[INXI](#)) is a leading U.S. provider of IP communications and data center solutions for enterprise organizations. Additional information about INX can be found on the Web at www.inxi.com.